

Senior Account Managers - Private Banking (m/f) in Luxembourg

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Respectively for the Swedish, Norwegian or Finnish market. Your responsibilities: In your role you will have to identify prospects and acquire new clients within your relevant market through the bank's and/or your own network. You will maintain successful long-term customer relationships and advise clients appropriately. You will liaise with Asset Managers and Economic Advisers in order to provide your clients with appropriate investment suggestions and arrangements adapted to their needs and their investment risk profile. You will keep clients updated with the latest market developments. Your profile: You have a minimum 7 years of relevant experience in a similar position gained in a reputable financial institution. You hold a university degree in Finance, Economics or Business Administration. You are perfectly fluent in the language of your relevant market as well as in English. You are strongly customer-focussed with excellent persuasive skills. You are results and on bottom-line oriented. You possess excellent analytical capabilities together with sound communication skills. Dynamic and proactive, you enjoy working in a multidisciplinary and multicultural team. Full time, Permanent.